Insurer Goes High Deductible—for Its Employees

BY M.R. TRASKA Contributing Writer

nited Healthcare still sells managed care plans to employers, but not to its own workers.

Starting this month, all United Healthcare (UHC) employees have just one major choice for health insurance: a high-deductible plan. Employees will get to choose among different high-deductible packages and will be encouraged to com-

bine those with health savings accounts (HSAs). When combined with high-deductible insurance, HSAs are used to pay out-of-pocket health expenses.

The move into high-deductible plans is a drastic departure from the kind of low out-of-pocket cost, comprehensive benefit package that was once UHC's mainstay. How can the firm reconcile this with man-

"They can't," said Greg Scandlen, director of the Center for Consumer Driven Health Care at the Galen Institute, Alexandria, Va. In his opinion, "these hybrid kinds of PPO-type approaches [that UHC offers] don't really work."

High-deductible plans are not exactly new to UHC. Employees and customers have been offered the plans for several years, and both groups have received the product enthusiastically, according to company spokesman Mark Lindsay. Mr. Lindsay declined to estimate how many employees had chosen the high-deductible

option previously. He also would not elaborate on specific plan features-for example, whether UHC's plans provide firstdollar coverage for preventive visits as an incentive for patients to get such care.

The move is "a signal that United sees high-deductible HSAs as the wave of the future," said Paul Ginsburg, Ph.D., president of the Center for Studying Health System Change, Washington. He said he sees this move as strong marketing symbolism for United's customers.

Gary Claxton, director of the Health Care Marketplace Project at the Kaiser Family Foundation, Washington, called the change "consistent with a retreat from managed care." In a survey of more than 1,900 employers released last year, the foundation found that fewer than 1% of companies offered high-deductible HSA

The move into high-deductible plans is a drastic departure from the kind of low out-ofpocket cost, comprehensive benefit package that was once **UHC's mainstay.**

plans, but 6% said they were very interested offering them within 2 years, and 21% said they were somewhat likely to offer them. Of firms

with 5,000 or more employees, 22% were very likely to offer the plans within 2 years,

and 28% were somewhat likely to do so.

Insurers are starting to plan for those future demands. Blue Cross and Blue Shield plans currently offer HSA-compatible coverage in 34 states for large and small employer groups and in 32 states for individuals. The Blue Cross and Blue Shield Association projects that by 2006, Blue plans will offer HSA-compatible products in all but one state for large employer groups, in 48 states for small employers, and in 44 states for individuals. Even Kaiser Foundation Health Plans, an Oakland, Calif.-based insurer whose main offering is a closed-panel HMO, confirmed that it, too, began to offer a similar high-deductible product last year and planned to combine it with HSAs this year.

"Generally, I'm very concerned" about a significant move into high-deductible plans, said Mila Kofman of Georgetown University Health Policy Institute, Wash-

High out-of-pocket costs can discourage people with chronic diseases, such as diabetes, from getting preventive or maintenance care that would prevent more costly intervention later on. In the longer term, higher deductible plans could actually cost employers more than they save from lowered premiums as more acute illness is treated at later stages, employees end up sicker, and absenteeism increases, Ms. Kofman explained.

Moreover, "I'm not sure that making people pay more out of pocket will make the overall system more efficient," she added. "Insurers haven't been able to figure out who the most efficient providers are, so why do they think that individuals can do any better?

RISPERDAL[®]

(RISPERIDONE)
TABLETS/ORAL SOLUTION

TABLE IS/ORAL SOLUTION
BEFORE PRESCRIBING, PLEASE CONSULT COMPLETE PRESCRIBING
INFORMATION OF WHICH THE FOLLOWING IS A BRIEF SUMMARY.
INDICATIONS AND USAGE
RISPERDAL® inspectional is indicated for the treatment of schizophrenia.
Monotharger, IRSPERDAL® indicated for the short-term treatment of acute manic or
mixed episcess associated with Bipoter I Disorder.
Combination Therapy. The combination of RISPERDAL® with lithium or valprorate is
indicated for the short-term treatment of acute manic or mixed episcodes associated with
Rispect Processing.

WARNINGS

Meuroleptic Malignant Syndrome (NMS) A potentially fatal symptom complex sometimes referred to as Neuroleptic Malignant Syndrome (NMS) has been reported in association with antipsychotic drugs. If a patient requires antipsychotic drugs life association with antipsychotic drugs life a patient requires antipsychotic drug treatment after recovery from NMS, the potential reintroduction of drug therapy should be carefully considered. The patient should be carefully monitored, since encurences of NMS have

been reported.

Tardive Dyskinesia A syndrome of potentially irreversible, involuntary, dyskinetic movements may develop in patients treated with antipsychotic drugs. Whether antipsychotic drugs clouds differ in the potential to cause before dyskinesia surkowni. If signs and symptoms of tardive dyskinesia appear in a patient on RISPEDAL* drug discontinuation should be concident. However, once patients may require treatment with RISPETAL* drug decontration is volde to encoded. However, once patients may require treatment with RISPETAL* drugs the presence of the syndroms. Generous consistent and developed the presence of the syndroms.

Dementia Cerebrovascular adverse events, including stroke, in Eulerly Fatients with Dementia Cerebrovascular adverse events (e.g., stroke, transient ischemic attack) including tatalities, were reported in patients (mean age 65 years; range 73-97) in trials o risperidone in elderly patients with dementia-related psychosis. In placebo-controller Inspection in each patients with the monitor related populations. In pactaclocal interest in trials, there was a significantly higher incidence of cerebrovascular adverse events in patients treated with risperidone compared to patients treated with placebo RISPERDAL® has not been shown to be sale or effective in the treatment of patients with

Index Ethical Institutes of the production of the design of the production of the call of the production of the call of the production of

PEECALTIONS

General

Orthostatic Hypotension: RISPERDAL® (risperdone) may induce orthostatic hypotension associated with dizziness, tachycardia, and in some patients, syncope, especially during the initial does litration period, probably reflecting its alpha-adrenergic antigonistic properties. Syncope was reported no.2% (RoScord) of RISPERDAL® reported patients in phase 2-3 studies. The risk of orthostatic hypotension and syncope may be initiated between the probably reflecting its alpha-adrenergic antigonistic properties. The risk of orthostatic hypotension and syncope may be initiated between the probably reflection in patients with renal or hepatic impairment (Secondary and patients) with renal or hepatic impairment (Secondary and patients) with renal or hepatic impairment should be DOSAGE AND ADMINISTRATION, Monitoring of orthostatic vital signs should be DOSAGE AND ADMINISTRATION, Monitoring of orthostatic vital signs should be considered if hypotension or course, RISPERDAL® should be used with particular caution in administration of the patients with known cardiovascular diseases, endocratic continuity and patients with concomitant use of RISPERDAL® should be used cautiously in patients with a history of sezures. Secures: RISPERDAL® should be used cautiously in patients with a history of sezures. Secures: RISPERDAL® should be used cautiously in patients with a history of sezures. Secures: RISPERDAL® should be used cautiously in patients with a history of sezures. The patients with a charact Administration production and proposition of the patients with advanced Administration production. RISPERDAL® and other antipsycholic drugs should be used cautiously in patients at risk for aspiration or antipsycholic drugs should be used cautiously in patients at risk for aspiration and proposition and propositio

antipsychotic drugs should be used cautously in patients at risk or aspiration presumona.

Osteodysteph and tumor is Antimate: RISPEDIAL CONSTAT Produced Control programs and termine rate in a "typer toxicly study and a 2-year control programs" and termine rate in a "typer toxicly study and a 2-year carringencing study at a does of 40 mg/kg administered Mil every 2 weeks. RISPERDAL* CONSTA* produced renal tubular tumors (adenoma, adenocarrinoma) and adenoramically prehochromocypomas in male rats in the 2-year carrinogenicity study at 40 mg/kg administered Mil every 2 weeks. In addition, and the control programs are study and in renal tumo-bearing males in the 2-year carrinogenicity study at 40 mg/kg administered Mil every 2 weeks. In addition, in renal its soue in males in the 1-year travicity study and in renal tumo-bearing males in the 2-year carrinogenicity study at 40 mg/kg administered Mil every 2 weeks. In addition, and the control programs of the 2-year carrinogenicity study at 40 mg/kg administered Mil every 2 weeks. In addition, and the control programs of the 2-year carrinogenicity study at 40 mg/kg administered Mil every 2 weeks. In addition, and the control of the control of

shown an association between chronic administration of this class of drugs and tumorigenesis in humans; the available evidence is considered too limited to be conclusive at this time.

Potential for Cognitive and Motor Impairment: Somnolence was a commonly reported adverse event associated with RISPERDAL* treatment, respecially when ascertained by direct questioning of patients. This adverse vert is dose related Patients should be cautioned about operating hazardous machinery, including automobiles, until way are reasonably centain that RISPERDAL* the party does not affect them adversely. Phapsim: Rare cases of priapism have been reported.

Thrombotic Thrombocytopenic Purpura (TPP) A single case of TTP was reported in a 28 year-old female patient receiving RISPERDAL* in a large, open premarketing experience (approximately 1300 patients). She experiences ajournately 1300 patients, She experiences ajournately surflowen.

attribude to artispychotic agents. Caution is advised winer prescuring to разельно этом will be exposed to imperature externise. Suicides: The possibility of a suicide attempt is inherent in schizophrenia, and close supervision thin principations should accompany drug therapy. Use in Patients With Concomitant Illness: Climical supervision with RISPERDAL* in patients with certain concomitant systemic linesses is limited custion is advisable in using RISPERDAL* in patients with diseases or conditions that could affect metabolism

USING INITION TENTED. IT paterns are to the modification responses. Because of the risks of orthostatic hypotension and QT prolongation, caution should be observed in cardiac patients (see WARNINGS and PRECAUTIONS).

nu reanuac patients (see WAHNINISS and PHECAUTIONS).

ed plasma concentrations of risperidone and 9-hydroxyrisperidone occur in

with severe renal impairment and in patients with severe hepatic impairment. A

arting dose should be used in such patients.

baser starting does should be used in such publishes. We shared register in particular, inclination, and information for Patients Physicians are advised to consult full prescribe (information to review issues to be discussed with patients for whom hey prescribe (INSPERDAL® Phenyllketonurses). Phenyllketonurs is a component of aspartame, Each 2 mg RISPERDAL® MATAR® "Orably Desintegrating Tablet contains 0.56 mg phenylationies, each in mg RISPERDAL® MATAR® "Orably Desintegrating Tablet contains 0.26 mg phenylationies." RISPERDAL® MATAR® "Orably Desintegrating Tablet contains 0.14 mg phenylationies. The interactions of INSPERDAL® And dher drugs have not been systematically evaluated. Given the primary CNS effects of resperiodes, caution should be used when RISPERDAL® tablet in combination with other centrally acting drugs and alchote. Because of its potentia for inducing hypothesion, RISPERDAL® may enhance an adaptive the effects of elevologs and dopamine againsts. Chronic administration of closspine with risperiotone may decrease the clearance of risperiotone.

Carbamazepine and Other Enzyme Inducers: In a drug interaction study in schizophrenic patients, 11 subjects received risperidone litrated to 6 migday for 3 weeks, followed by concurrent administration of carbamazepine for an additional 3 weeks. During co-administration, the plasma concentrations of resperidone and its weeks. During co-administration, the plasma concentrations of resperidone and year of the properties of th

and phenobathially with risperiorism may cause similar devenages in the combined and phenobathially with risperiorism may cause similar devenages in the combined and phenobathially with risperiorism may cause similar devenages in the combined occasion of risperiorism capacity of the combined occasion occ

relevance for human risk u is in the modern ander PRECAUTIANS, section of moderns is unknown (See Hyperpolaritemia under PRECAUTIANS, section of Matagenies No evidence of matagenic potential for risperitione was found impairment of Fertility Respectione (Id 6 to 5 mg/byl) was bown to impair maint, but, not fertility, in Wister rats in three reproductive studies at doses 0.1 to 3 times the maximum recommended human dose on a mg/m² basis.

The tentagenic polarities of insperiodness was studied in three Segment II studies in Pregnancy Calegory C.

The tentagenic potential of risperiodne was studied in three Segment II studies in Sprague Calegory C.

The tentagenic potential of risperiodne was studied in three Segment II studies in Sprague Calegory and Wistart ratio (26.3-10 m/gkg or 1.4 to 6 times the Miral Oran Amphiration of the Calegory C

Therefore, women receiving inspirations should not breast-feed.

Pediatric Use Salving and efficienciers in notifiern have not been established.

Gerätric Use Clinical studies of RISPERDAL® did not include sufficient rumbers of paperiants aged 65 and over to determine where they respond inferently from younger papients. Other reported clinical experience has not identified difference in responses between delity and younger papiers. Beingeral a lover staffing does its recommender for an elderly patient, reflecting a discreased pharmacolimistic diseases in the elderly, as well as a restable reconserved of decreased harmacolimistic diseases in the elderly, as well as a restable reconserved inferences harmacolimistic diseases. for an elderly patient, reflecting a decreased phemacolinetic observation govers in commended well as a greater frequency of decreased hepatic, renal, or cardiac function, and of the commended of the commende drug may be greater in patients with impaired renal function. Because elderly patien more likely to have decreased renal function, care should be taken in loss selection it may be useful to monitor renal function (see DOSAGE AND ADMINISTRATION). ADVERSE REACTIONS Associated With Discontinuation of Treatment

Associated With Disconfinuation of Treatment Biplopal Mania in the US placebo-controlled trial with risperidone as monotherapy, approximately 8% (10/134) of RISPERDAL*treated patients discontinued treatment due to an adverse event, compared with approximately 6% (7/125) of placebo-treated patients. The adverse events associated with disconfinuation and considered to be possibly, probably, or very likely drug-related included paroninia, somnolence, dizziness, sxrtapyramidal disorder, and muscle contractions involuntary. Each of these events occurred in one RISPERDAL*treated patient (0.7%) and in no placebo-treated patients (6%). In the US placebo-controlled trial with risperiodne as adjunctive therapy to mood stabilizers, there was no overall difference in the incidence of discontinuation due to adverse events (4% or RISPERDAL*4% or RISPERDAL*6% or RISPERDAL*6% or RISPERDAL*6%.

incleance in Controlled Inals Commonly Observed Anverse Events in Controlled Clinical Trials:

Bipolar Mania: in the US placebo-controlled trial with reprofrom as monotherapy, the most commonly observed adverse events associated with the use of RISPHAL* (incidence of 5% or greater and at least twice that of placebo were sometime, objection, sathstain, objection, actually, and salva increased. In the US placebo-controlled trial with reperiodne as adjunctive therapy to most abalizers, the most commonly observed adverse events associated with the use of RISPHFDAL* were sommolered, dizziness, parkinsonism, salva increased, shallishis, advokmella plan, and of linely incontrolled.

Adverse Events Occurring at an incidence of 2% or More Among RISPERDAL*.

Adverse events that occurred at an incidence of 2% or more, and were more frequent among patients treated with floxible dosses of RISPERDAL® (1-6 mg daily as monotheracy and as adjunctive therapy to mood stabilitiesr, respectively) an among patients treated with placebo. Reported adverse events were classified using the World Health Organization preferred terms. Incidence of Treatment-Emergent Adverse Events in a 3-Week, Placebo-Controlled Trial [Monotherapy in Ripclar Mania] Body SystemPreferred Term Central & peripheral nervous system: Dystonia, Akathisia, Dizziness, Parkissonism, Hypoaesthesse Raychatric, Sommolence, Aglation, Maric neaction, Salaina (processed Monther September 1997), Parkissonism, Hypoaesthesse Raychatric, Sommolence, Aglation, Maric neaction, Salaina (processed Monther), Parkissonism, Hypoaesthesse Raychatric, Sommolence, Aglation, Maric neaction, Salaina (processed Monther), Parkissonism, Hypoaesthesse Raychatric, Sommolence, Aglation, Maric neaction, Salaina (processed Schelatz), Maric New Common (Parkisson), Parkissonism, Hypoaesthesse, Parkissoni

Respiratory system: Sirusiis, Rhiniis, Coughing' Skin and appendage: Activative Membrane Steelard Myslag, Skeletal pain Metabolic and nutritional: Weight increase Vision disorders: Vision abnormal Cardiovascular, general: Weight increase Vision disorders: Vision abnormal Cardiovascular, general: Hypatension, Hypaten

schrozophena haals, fligher doese of respended of 16 mogray was associated with an ingigher mean increase in head rate companed to placebod (4-6 beast per minule). Ingigher mean increase in head rate companed to placebod (4-6 beast per minule). Our implications of the companed of the properties of the companed of the

ation on symptoms and treatment of overdosage, see full prescribing

Information.

More detailed professional information is available upon request.

(a) Janssen 2003 US Patent 4,804,663

JANSSEN 5