When to Buy an EHR: AAFP Experts Weigh In

BY MARY ELLEN SCHNEIDER

BOSTON — Physicians enticed by the federal health information technology incentives may think now is the time to buy that electronic health records system.

That is not necessarily true, according to health IT experts who spoke at the annual meeting of the American Academy of Family Physicians.

Dr. David C. Kibbe, a senior adviser to

the AAFP's Center for Health Information Technology, said that now is the time to investigate EHR systems, not necessarily to buy one. Physicians may be best served by waiting several more months for the federal government to finalize its standards and for vendors to get ready to offer products that will meet federal requirements, he said.

"When things are this uncertain, regardless of what the vendors say, I

wouldn't purchase anything. At the same time, [you should] educate yourself," Dr. Kibbe recommended. "It's really still very fuzzy."

Under the American Recovery and Reinvestment Act, physicians who treat Medicare patients can get up to \$44,000 over 5 years for the "meaningful use" of a certified health information system. Physicians whose patient populations are made up of at least 30% Medicaid

patients can earn up to \$64,000 in incentive payments for their use of the technology.

There are, however, a few caveats. The incentives payments are spread out over 5 years starting in 2011, with no money paid up front. Physicians cannot get payments from both Medicare and Medicaid.

And starting in 2016, physicians will see a 2% reduction in their Medicare pay-

Important Safety Information (contd)

- EMBEDA™ is contraindicated in patients with a known hypersensitivity to morphine, morphine salts, naltrexone, or in any situation where opioids are contraindicated
- EMBEDA™ is contraindicated in patients with significant respiratory depression in unmonitored settings or the absence of resuscitative equipment
- EMBEDA™ is contraindicated in patients with acute or severe bronchial asthma or hypercapnia in unmonitored settings or the absence of resuscitative equipment
- EMBEDA™ is contraindicated in any patient who has or is suspected of having paralytic ileus
- EMBEDA™ may be expected to have additive effects when used in conjunction with alcohol, other opioids, or illicit drugs that cause central nervous system depression because respiratory depression, hypotension, and profound sedation or coma may result
- Respiratory depression is the chief hazard of all morphine preparations such as EMBEDA™. Respiratory depression occurs more frequently and is more dangerous in elderly and debilitated patients, and those suffering from conditions accompanied by hypoxia, hypercapnia, or upper airway obstruction (when even moderate therapeutic doses may significantly decrease pulmonary ventilation)
- EMBEDA™ should be used with extreme caution in patients with chronic obstructive pulmonary disease or cor pulmonale, and in patients having a substantially decreased respiratory reserve (e.g., severe kyphoscoliosis), hypoxia, hypercapnia, or pre-existing respiratory depression. In such patients, even usual therapeutic doses of morphine may increase airway resistance and decrease respiratory drive to the point of apnea. In these patients, alternative non-opioid analgesics should be considered, and opioids should be employed only under careful medical supervision at the lowest effective dose
- The respiratory depressant effects of morphine with carbon dioxide retention and secondary elevation of cerebrospinal fluid pressure may be markedly exaggerated in the presence of head injury, other intracranial lesions, or a pre-existing increase in intracranial pressure. EMBEDA™ can produce effects on pupillary response and consciousness, which may obscure neurologic signs of further increases in pressure in patients with head injuries. EMBEDA™ should only be administered under such circumstances when considered essential and then with extreme care
- EMBEDA™ may cause severe hypotension. There is an added risk to individuals whose ability to maintain blood pressure has already been compromised by a reduced blood volume or a concurrent administration of drugs such as phenothiazines or general anesthetics. EMBEDA™ may produce orthostatic hypotension and syncope in ambulatory patients
- EMBEDA™ should be administered with caution to patients in circulatory shock, as vasodilation produced by the drug may further reduce cardiac output and blood pressure
- EMBEDA™ should be used with caution and in reduced dosage in patients who are concurrently receiving other central nervous system depressants including sedatives or hypnotics, general anesthetics, phenothiazines, other tranquilizers, and alcohol because respiratory depression, hypotension, and profound sedation or coma may result
- EMBEDA™ should not be given to patients with gastrointestinal obstruction, particularly paralytic ileus, as there is a risk of the product remaining in the stomach for an extended period and the subsequent release of a bolus of morphine when normal gut motility is restored
- Patients taking EMBEDA™ who are scheduled for cordotomy or other interruption of pain transmission pathways should have EMBEDA™ ceased 24 hours prior to the procedure and the pain controlled by parenteral short-acting opioids. In addition, the post-procedure titration of analgesics for such patients should be individualized to avoid either oversedation or withdrawal syndromes
- EMBEDA™ may cause spasm of the sphincter of Oddi and should be used with caution in patients with biliary tract disease, including acute pancreatitis
- Tolerance is the need for increasing doses of opioids to maintain a defined effect such as analgesia (in the absence of disease progression or other external factors). Physical dependence is manifested by withdrawal symptoms after abrupt discontinuation of a drug or upon administration of an antagonist. Physical dependence and tolerance are common during chronic opioid therapy
- EMBEDA[™] should be administered with caution and in reduced dosages in elderly or debilitated patients; patients with severe renal or hepatic insufficiency; Addison's disease; myxedema; hypothyroidism; prostatic hypertrophy or urethral stricture
- Caution should also be exercised in the administration of EMBEDA™ to patients with CNS depression, toxic psychosis, acute alcoholism, and delirium tremens
- All opioids may aggravate convulsions in patients with convulsive disorders, and all opioids may induce or aggravate seizures in some clinical settings

ments if they aren't engaged in meaningful use of an EHR.

The federal government is in the process of developing its definition of "meaningful use," but a final version, which has gone through the full federal rule-making process, probably won't be ready until late spring. Federal committees are also still working on the criteria for certifying products under this program.

While the certification criteria are still being developed, it is expected that physicians will be able to buy products on a modular basis, with one product

for e-prescribing and another for quality reporting through a registry, for example, rather than purchasing a single EHR that performs all the required functions. Physicians also will be able to apply for site-specific certification if they have a "home grown" EHR, said Dr. Steven E. Waldren, director of the AAFP's Center for Health Information Technology.

The news was frustrating for some of the family physicians who attended the AAFP's annual meeting. Dr. Norah Walsh, a family physician from Los Lunas, N.M., wanted to know what she should be doing with so much uncertainty in the marketplace.

Dr. Walsh, who spent \$50,000 about a decade ago on an EHR system that was useless to her practice, said she's not going to rush to buy anything based on the new federal incentives. Right now she's planning to investigate freely available EHR software.

The decision to buy a health IT system is an individual one for each practice, Dr. Waldren said. Physicians need to keep in mind that the longer they wait, the more likely it is that they will choose a system that will qualify for federal incentive

payments. On the other hand, by waiting, they also increase the chances that they won't have the system implemented in time to get the federal funds.

Health IT systems can't be implemented in a matter of a week or even a month, so physicians need to do the work to select a product now, rather than waiting until just before the incentives payments start in 2011, Dr. Waldren said. If physicians purchase a product before the certification process has begun, they can ask the IT vendor to include a clause in the contract that says the product will be certified for meaningful use.

Important Safety Information (contd)

- EMBEDA™ may impair the mental and/or physical abilities needed to perform potentially hazardous activities such as driving a car or operating machinery. Patients must be cautioned accordingly. Patients should also be warned about the potential combined effects of EMBEDA™ with other CNS depressants, including other opioids, phenothiazines, sedative/hypnotics, and alcohol
- Agonist/antagonist analgesics (i.e., pentazocine, nalbuphine, butorphanol) should be administered with caution to a patient who has received or is receiving a course of therapy with EMBEDA™. In this situation, mixed agonist/antagonist analgesics may reduce the analgesic effect of EMBEDA™ and/or may precipitate withdrawal symptoms in these patients
- Consuming EMBEDA™ that has been tampered with by crushing, chewing, or dissolving the extended-release formulation can release sufficient naltrexone to precipitate withdrawal in opioid-dependent individuals. Symptoms of withdrawal usually appear within five minutes of ingestion of naltrexone and can last for up to 48 hours. Mental status changes can include confusion, somnolence, and visual hallucinations. Significant fluid losses from vomiting and diarrhea can require intravenous fluid administration. Patients should be closely monitored and therapy with non-opioid medications tailored to meet individual requirements
- Care should be taken to use low initial doses of EMBEDA™ in patients who are not already opioid-tolerant, especially those who are receiving concurrent treatment with muscle relaxants, sedatives, or other CNS active medications
- EMBEDA™ should not be abruptly discontinued
- Serious adverse reactions that may be associated with EMBEDA™ therapy in clinical use include: respiratory depression, respiratory arrest, apnea, circulatory depression, cardiac arrest, hypotension, and/or shock
- The common adverse events seen on initiation of therapy with EMBEDA™ are dose dependent, and their frequency depends on the clinical setting, the patient's level of opioid tolerance, and host factors specific to the individual. They should be expected and managed as part of opioid analgesia. The most frequent of these include drowsiness, dizziness, constipation, and nausea
- Additional common adverse events reported during clinical studies include constipation, nausea, and somnolence
- EMBEDA™ should be used with great caution and in reduced dosage in patients who are concurrently receiving other central nervous system (CNS) depressants including sedatives, hypnotics, general anesthetics, antiemetics, phenothiazines, other tranquilizers, and alcohol because of the risk of respiratory depression, hypotension, and profound sedation or coma. When such combined therapy is contemplated, the initial dose of one or both agents should be reduced by at least 50%
- EMBEDA™ may enhance the neuromuscular blocking action of skeletal relaxants and produce an increased degree of respiratory depression
- Monoamine oxidase inhibitors (MAOIs) have been reported to potentiate the effects of morphine anxiety, confusion, and significant depression of respiration or coma. EMBEDA™ should not be used in patients taking MAOIs or within 14 days of stopping such treatment
- There is an isolated report of confusion and severe respiratory depression when a hemodialysis patient was concurrently administered morphine and cimetidine
- Morphine can reduce the efficacy of diuretics by inducing the release of antidiuretic hormone. Morphine may also lead to acute retention of urine by causing spasm of the sphincter of the bladder, particularly in men with prostatism
- Anticholinergics or other medications with anticholinergic activity when used concurrently with opioid analgesics may result in increased risk of urinary retention and/or severe constipation, which may lead to paralytic ileus

Indications and Usage

- EMBEDA™ is an extended-release oral formulation of morphine sulfate and naltrexone hydrochloride indicated for the management of moderate to severe pain when a continuous, around-the-clock opioid analgesic is needed for an extended period of time
- ullet EMBEDA $^{\text{\tiny{M}}}$ is NOT intended for use as a prn analgesic
- EMBEDA™ is not indicated for acute/postoperative pain or if the pain is mild or not expected to persist for an extended period of time. EMBEDA™ is only indicated for postoperative use if the patient is already receiving chronic opioid therapy prior to surgery or if the postoperative pain is expected to be moderate to severe and persist for an extended period of time

Please see Brief Summary of full Prescribing Information, including boxed warning, on the following pages.

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