Topical Natural Products in Managing Dermatologic Conditions: Observations and Recommendations

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PRACTICE **POINTS**

- Patients are increasingly interested in and asking for nature-based products and formulations to manage dermatologic conditions.
- Physicians can satisfy patient interests with naturebased formulations that are as beneficial or more so than synthetic formulations because of the physiologic activity of the ingredients within these formulations.
- Physicians should have resources available to them that adequately educate on nature-based ingredients and how to recommend them.

Patient requests for nature-based products have increased in dermatologic practices over the last decade. Patients express many reasons for turning to these products, including avoidance of potentially harmful chemicals and the belief that nature-based products are safer than conventional cosmetic products or prescription formulations. Natural products are used in dermatology for both cosmetic and medical purposes. The responsible physician makes prescription and product recommendations based on empirical evidence, labeling, and education, explaining when and how to use the products. Yet much of the evidence, labeling, and education on topical nature-based products is inadequate to fully describe their utility in dermatology and support credible physician recommendations. For these reasons, we recommend: (a) a clear and thorough peerreviewed compendium of natural ingredients, their intended efficacy, their sources, and rigorous scientific clinical evidence supporting their use; (b) that manufacturers provide standardized transparency into the composition of nature-based formulations through detailed labeling, including amounts and concentrations of ingredients and parts of plants used; and (c) clear preclinical and clinical data using

standardized measures and end points demonstrating the efficacy and benefit claims of nature-based formulations.

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atients seek healthy skin that conveys overall health and well-being. Cosmeceuticals claim to therapeutically affect the structure and function of the skin, and it is rational to hold them to scientific standards that substantiate efficacy claims.¹ Notably, it is increasingly important to consider nature-based products in helping patients and consumers to achieve healthier skin. Despite the availability of sophisticated efficacy testing, explanations of the underlying physiologic and pharmacologic principles of nature-based products lag behind those of conventional formulations. In many instances, simple form and function information cannot adequately support their desired use and expected benefits. In addition, cosmetic regulations do not even permit structure-function claims that are allowed for dietary supplements.

Physicians whose patients want recommendations for nature-based products often do not know where to turn for definitive product and use information. Unlike prescription medications or even beauty-from-within dietary supplement products, natural cosmetics and cosmeceuticals are barred from communicating scientific evidence and experience of use to form proper opinions for recommendations. Without the benefit of full product labeling, physicians are left to mine sparse, confusing, and often contradictory literature in an effort

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to self-educate. Here, we share our experiences with patients, our operating knowledge base, and our recommendations for investigation to improve the available information and ensure practicing physicians have the information they need to appropriately recommend nature-based products.

General Observations Pertaining to Patients and Nature-Based Products

Ethnic and cultural customs and traditions have accepted and employed nature-based products for skin health for millennia (eTables 1-3).2-20 African and the derived Caribbean cultures frequently use shea butter, black soap, or coconut oil. East Asian ethnobotanical practices include the use of ginseng, green tea, almond, and angelica root in skin care. Indian culture employs Ayurvedic medicine principles that include herbal remedies comprised of ground chickpeas, rice, turmeric, neem, ashwagandha, moringa, and kutki. These cultural traditions continue into modern times, and patients regularly use these products. Modern social trends that focus on a healthy lifestyle also create demand for nature-based products for skin health. In our opinion, the current growing interest in nature-based products implies continued growth in their use as patients become more familiar and comfortable with them.

For beauty and skin health, a new trend has evolved in which the first source of advice is rarely a dermatologist. Social media, nonphysician influencers, and pseudoscience have created an authority previously reserved for dermatologists among patients and consumers. Bloggers and social media influencers, posting their individual real-world experiences, shape the perceptions of consumers and patients.^{21,22} Nonphysician influencers leverage their celebrity to provide guidance and advice on beauty and cosmetic tips.²³ Much of the evidence supporting cosmetic and especially nature-based products for skin care and health often is believed to be less rigorous and of lower quality than that typically supporting physician recommendations.²⁴⁻²⁶

Nature-Based Products in Skin Health and Dermatologic Conditions

Patients turn to nature-based products for skin care and health for many reasons. The simplest reason is that they grew up with such products and continue their use. Many patients find nature-based products themselves, have favorable experiences, and seek advice on their efficacy and safety for continued use. Patients also use these products as part of a holistic approach to health in which diet and exercise coincide with the idea of ministering to the whole self instead of preventing or treating an illness. These nature-based treatment options fit their natural lifestyles. Patients sometimes express concerns about synthetic products that lead them to seek out nature-based products. Chemicals and preservatives (eg, parabens, sunscreens, nanoparticles) may evoke concerns about negative health consequences, which can be a cause of great anxiety to patients.

Nature-based products, when recommended by physicians, can fulfill important roles. As healthier alternatives, they can address health concerns in the belief that plant-based ingredients may be more compatible with overall health than synthetic ingredients. This compatibility may have resulted from the human species coevolving with plant species containing therapeutic utility, leading to the development of specific receptors for many natural products, such as digoxin from foxglove (Digitalis purpurea), opioids from poppies (Papaver somniferum), and cannabinoids (Cannabis sativa and hybrids). Natural products can become alternatives to synthetic products or adjuncts to prescription medications. Often, inclusion of nature-based products into a treatment plan enables patients to feel that they are a more integral part of the care team treating their conditions. By virtue of physician recommendations, patients may have expectations on product efficacy being as robust as prescription products with the safety profile of plant-based products. Patients should be advised to accept a realistic view of the efficacy and tolerability profiles. In the end, patients consider physician recommendations based on the assumption that they are credible and derived from experience and knowledge.

Physician Perceptions of Nature-Based Products

Physicians recommend nature-based products based on several factors. Central to the recommendation is an understanding, through appropriate documentation, that the product will be reasonably efficacious. Critical to this point, physicians must understand what ingredients are in nature-based products, their concentrations or amounts, and why they are present. However, our experience with nature-based products suggests that many of these factors are not met. Limited or unclear information on the efficacy of nature-based products fails to satisfy a physician's need for adequate information to support recommendations. Although natural ingredients are listed on product labels, their intended benefit and efficacy characteristics often are unclear or poorly stated, in some cases resulting from improper labeling and in other cases due to claim restrictions imposed on cosmetics. In addition, insufficient details on formulation, such as type and percentages of oils, antioxidants, and vitamins, hinder the physician's ability to identify and explain mechanisms that bring benefit to the patient. Universal benchmarks do not exist for amounts or concentrations of ingredients that are required for a stated benefit.²⁷ Currently, no standards exist for assurances that product quality, control, and efficacy are consistently reproducible. For example, angel dusting is a practice that discloses that an active ingredient is present, yet these ingredients may be present in quantities that are insufficient to provide measurable benefit. Sourcing of ingredients also can be

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concerning, as they may not always meet manufacturer, physician, or patient expectations for characterization or efficacy.^{28,29} Dry testing, which is when a manufacturer contracts a laboratory to certify their ingredients without performing assays, has been increasingly reported in lay and botanical literature over the last few years.³⁰

It is unknown if many nature-based products clinically exhibit their stated efficacy. Empirical evidence or wellconducted clinical studies on which to base recommendations of these products are limited. Individual natural ingredients, however, do have some supporting evidence of efficacy: shea butter moisturizes³¹; coconut oil exhibits anti-inflammatory properties^{32,33}; and vinegar, yogurt, and diluted tea tree oil exhibit antibacterial properties in postprocedure care and fungal infections, and as adjuvants to prescription antibiotics in atopic dermatitis, acne, and rosacea.34-41 Honey also has been shown to improve wound healing and is even available as a medical device for wounds.^{42,43} Although nature-based products are an interesting alternative to synthetic products, they require a fulsome understanding of characteristics and efficacy properties to support physician recommendations.

Physician Recommendations

Physicians must be educated to understand when and how to recommend nature-based products. Although we recommend increased product information to guide physicians, current laws, including the Federal Food, Drug, and Cosmetic Act and the Fair Packaging and Labeling Act, are satisfactory from a regulatory standpoint.⁴⁴ Here, we discuss the information physicians could use to support an informed recommendation of nature-based products.

A clear specific explanation of natural ingredient sources, their intended efficacy, and rigorous scientific clinical evidence supporting their use should be given. Manufacturers are needed to document and report the structure and function of natural ingredients, leading to a common understanding by practicing dermatologists.⁴⁵ For this reason, manufacturers must provide nonambiguous and standardized methods and measures to demonstrate the mechanism of ingredient efficacy and the limits of safety and tolerability.

We recommend that manufacturers provide standardized transparency into the composition of nature-based formulations, including amounts and concentrations of ingredients; geographic sources; parts of plants used; and if extracted, what agent(s) this standard is based on (eg, hypericin in Saint-John's-wort or kavalactones in kava kava). Most natural products contain an aqueous phase and therefore will likely require preservatives such as synthetic parabens or alcohols to avoid degradation. Unnecessary ingredients, including fragrances, fillers, and support chemicals, should be absent since inert agents may exhibit biologic effects, obscuring the boundary between active and inert. A clear explanation of the origins of these nature-based ingredients and the concentration, purity, and activity assessment should be provided. In the context of an authoritative review with standardized measures, labels that provide the common name, plant name, part used, how it was obtained, concentrations and/or amounts, and standardized activity measures can be helpful to the recommending physician, who will then know the efficacy patients should expect from the ingredients. They also can assess the expected tolerability based on the concentrations and their own experience managing a particular disorder, tempered by the patient's experiences with prior therapies. Transparent and standardized labeling describing the formulation, quantities of ingredients, and intended activity will help inform expectations of efficacy.

We recommend clear preclinical and clinical demonstrations of the efficacy and benefits that are claimed by nature-based formulations. Properly designed placeboor active-controlled, blinded, randomized studies with standardized measures and end points are recommended to determine efficacy and safety. These demonstrations of efficacy can provide physicians with credible evidence on which to base their recommendations and guide the use of products for the patient's best experience. Given sufficient involvement from manufacturers and publication of the information in peer-reviewed journals, the relative benefits for each nature-based product can be cataloged as a resource for physicians.

Conclusion

Patients turn to nature-based products for many reasons. They have high expectations but also harbor concerns as to the efficacy of these products for skin and health care. Physicians seek to recommend nature-based products for these patients but often find themselves disadvantaged by limited published evidence and insufficient labeling information on composition and efficacy, which should support recommendations for use. To remedy this situation, we suggest research to allow a clear explanation of the activity of natural ingredients, clear demonstrations of the efficacy of nature-based formulas using clinical standardized measures and end points, and clear education and disclosure of ingredients contained within nature-based products.

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APPENDIX

eTABLE 1. Glossary of Select Natural Ingredients From African and the Derived Caribbean Cultures

Shea butter² (Butyrospermum parkii) has been used over the years for different purposes, especially for medicinal purposes (eg, as an unguent for skin). It also can be used as an antimicrobial agent for the promotion of rapid wound healing and as a lubricant. It reduces the appearance of wrinkles, smooths the skin, and helps fight free radical damage.

Black soap³ was a remedy for healthy skin in ancient African cultures. Its composition depends on its specific origin. Moroccan black soap, more traditionally known as Savon Beldi, is composed of olive oil and potassium hydroxide. Black soap originates from the Yoruba people of Nigeria, who call it *ose dudu*. It is composed of palm oil, cocoa pods, and other ingredients produced in a traditional manner. Generally, black soap is known to improve uneven skin tone, razor bumps, and quality of skin. It also is widely used for acne, eczema, and general skin care.

Coconut oil^{4,5} (*Cocos nucifera*) could potentially be used in traditional medicines for the treatment of metabolic disorders and particularly as an anti-inflammatory, antimicrobial, and analgesic agent. It is composed of many free fatty acids, including lauric acid (49%), myristic acid (18%), palmitic acid (8%), caprylic acid (8%), capric acid (7%), oleic acid (6%), linoleic acid (2%), and stearic acid (2%). Coconut oil has been shown to be an effective moisturizer for mild to moderate xerosis and possesses anti-inflammatory and antibacterial properties. Topical application of virgin coconut oil is effective in promoting wound healing through faster epithelization.

eTABLE 2. Glossary of Select Natural Ingredients From East Asian Ethnobotanical Practices

Ginseng^{6,7} has long been a valuable medicinal plant in traditional Chinese medicine. It also has been used as an antioxidant, anti-inflammatory, and antihistamine. It has antitumor properties and can enhance immune system function. Water-soluble red ginseng extract and its constituent ginsenoside Ro have been demonstrated to enhance hair regrowth.

Green tea⁸ (*Camellia sinensis*) is a globally popular drink, especially in Southeast Asia. It contains thousands of bioactive compounds, one-third of which are polyphenols. Catechins are one of the main flavonoids in green tea.

Almond^{4,9} (*Prunus dulcis*) trees are native to the Middle East, the Indian subcontinent, and North Africa. Almonds are an excellent source of arginine, alpha-tocopherol, riboflavin, magnesium, and manganese. Almond oil can improve complexion and skin tone, as it has emollient and sclerosant properties.

Angelica root¹⁰ (*Angelica archangelica*) is a biennial plant that belongs to the family of Apiaceae (*Umbelliferae*), which is comprised of approximately 90 species of biennial and perennial herbs that are widely distributed in Asia, Europe, and North America. It has been used to treat several diseases. Essential oils of *Angelica* species demonstrate several pharmacologic activities, such as antioxidant, antibacterial, antifungal, antimicrobial, and insecticidal.

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eTABLE 3. Glossary of Select Natural Ingredients From Indian Culture

Chickpea¹¹ (*Cicer arietinum*) extracts improve the appearance of wrinkled, dry, flaky, aged, or photodamaged skin and improve skin thickness, elasticity, flexibility, and plumpness.

Rice¹² (Oryza sativa) contains high levels of phenolic compounds, which are known to be bioactive. Some of these compounds show cutaneous benefits as the basis for antiaging skin treatments, as indicated through in vitro cytotoxicity assessments and skin testing in humans.

Turmeric^{13,14} (*Curcuma longa*) has been found to fight some cancers and reduce inflammation. The therapeutic component curcumin shows anti-inflammatory, antibacterial, and antiviral properties. Curcumin combined with lime is a popular home remedy to treat inflammation and wounds.

Neem¹⁵ (*Azadirachta indica*) is comprised of more than 300 structurally diverse constituents. One-third are limonoids, including nimbolide, azadirachtin, and gedunin. These agents manifest their effects by modulating multiple cell-signaling pathways.

Ashwagandha^{16,17} (*Withania somnifera*) is used in the Indian Ayurvedic system of medicine. It also belongs to a subgroup of rasayanas known as Medhya rasayanas. In recent research, it is found to be effective against skin cancers such as melanoma.

Moringa¹⁸ (Moringa oleifera) has strong antioxidant activity that can be utilized in a body cream formulation with increased antioxidant activity, antibacterial activity, and better inhibition of free radicals, leading to smooth and soft skin.

Kutki^{19,20} (*Picrorhiza kurroa* Royle) is a medicinal plant demonstrating potential use in association with phototherapy in the treatment of vitiligo. Kutki has efficacy as a photosensitizing agent.